

Spices Planner

Spices Export Business - Video Planner



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History of Indian Spices

Spices and herbs such as black pepper, cinnamon, turmeric, and cardamom have been used by Indians for thousands of years for both culinary and health purposes. Spices indigenous to India (such as cardamom and turmeric) were cultivated as early as the 8th century BC in the gardens of Babylon (2).

Why Spices Is Right & First Choice For Export

Global spice trade was initiated with introduction of pepper across the world, hence it is often referred to as the “King of Spices”. Similarly, because of its dominance in world market, Cardamom is often referred as the “Queen of spices” . Pepper is the most traded product in the world because of its aroma and flavor.

Spices export value stood at US\$ 3.65 billion in FY20, witnessing a growth of 10% y-oy.

Export Highlights and Key Markets

- During FY19, a total of 1.10 million tonnes of spices and spice products valued US\$ 2.80 billion were exported from the country as against 1.02 million tonnes valued US\$ 2.78 billion in FY18, registering an increase of 7% in volume.
- Top 10 importers of Indian spices in FY19 were US, China, Vietnam, Hong Kong, Bangladesh, Thailand, UK, UAE, Malaysia, and Sri Lanka.
- During FY19, top 10 exported spice products in terms of value were Chilli Powder, Mint products, Spice Oils & Oleoresins, Cumin, Turmeric, Pepper, Curry Powder/Paste, Cardamom Seeds, Tamarind, Asafoetida, Cassia, and Garlic.

1. Economic Contribution of Spices Export From India

2. Medical Benefits of Indian Spices

World Market Demand Of Spices Statistics

Spices worth US\$ 3.65 billion were exported from India in the financial year 2020. 1.10 million tonnes of spices and spice products valued US\$ 2.80 billion were exported from the country in the year 2019 while in 2018, 1.02 million tonnes of spices valued US\$ 2.78 billion were exported.

Indian Spices Export Planner

Review of Export performance of Spices during 2019-20

Spread of Covid-19 across the globe has affected the global supply chain and brought the economies in a recessionary condition. India's foreign trade during 2019-20 has also registered a negative growth mainly due to the slowdown of the export during the end of March, 2020. However, despite the COVID Pandemic, spices export from India has continued its upward trend during 2019-20 and has crossed the 3 billionUS \$ mark for the first time in the history of Spices export. The estimated export during 2019-20 has been 11,83,000 tons valued Rs.21515.40 crores (US \$3033.44 million) against 11,00,250 tons valued Rs.19505.81 crores (US \$2805.50 million) during the last financial year. The spices export during 2019-20 attained an all-time record in terms of both volume and value. Compared to last year, the export has shown an increase of 10% in rupee value and 8% in quantity. In terms of dollar the increase is 8%.

Statewise Production of Indian Spices:-

Estimated statewise production volume of spices across India in financial year 2020,*(in 1,000 metric tons)*

Top Most Products with States -

1. Ginger - Andhra Pradesh, Karnataka, Kerala, Madhya Pradesh, Meghalaya, Orissa, Arunachal Pradesh, West Bengal, Mizoram, Sikkim, Himachal Pradesh, Tamil Nadu, Uttaranchal, Chattisgarh, Jharkhand.
2. Turmeric - Andhra Pradesh, Karnataka, Orissa, Tamil Nadu, West Bengal, Maharashtra, Kerala, Assam, Bihar, Meghalaya, Tripura, Uttar Pradesh, Arunachal Pradesh

These all are the best export market spices and highly traded in worldwide market.

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Top Buyer Countries Over Worldwide:

Indian Spices are very popular across the world. We export spices from India to around 140 countries in the world. The leading spices export destinations includes the

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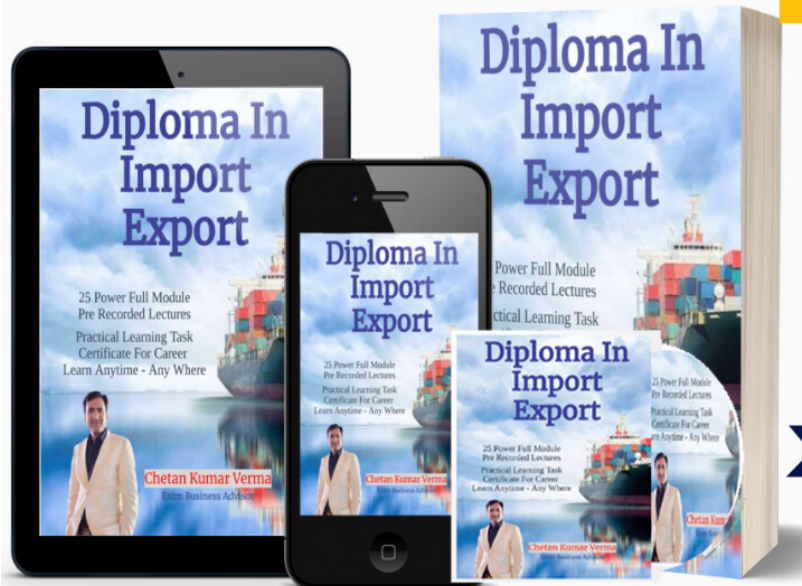
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How to Enter in the International Market?

How To Start Spices Business As An Exporter

Merchant Exporter" means a person engaged in trading activity and exporting or intending to export products.

Important Documents for Import Export Business of Spices from India-

1. **Company - Firm Incorporation (Local Entity - Company)**
2. **Current Account in the name of firm**
3. **Import Export Certificate - IEC Code**
4. **Spice Board - RCMC**
5. **Goods & Service Tax Registration - GST**
6. **MSME Registration**
7. **Trade Mark Registration : Optional But Very Important**
8. **Food Safety and Standard Authority of India (FSSAI):**

Need Information – Need an Export Consultant Call Now

1. **7499016277 – Spices Export Important Documents**
2. **9370885019 – Spices Export Business Structure Buy – Sell Spices**
3. **8055805596 – Spices Export Business International marketing and Spices Export Website with Digital Marketing**
4. **9309565687 – Spices Export Business Dealing & International Business Setup**

How To Search International Buyers

In reality, your business is the scarce asset, and there are often dozens, even hundreds, of buyers that would all be willing to compete aggressively to acquire it. Below are ways to attract the buyer who will best meet your objectives and value expectations as a seller (not just the buyer that is most readily available).

Don't wait for a buyer to come to you; run a process to find the best buyers

Highlight the company's strengths

Know what you are looking for in a buyer

Seller's typically have objectives outside of purchase price when selling their business. These objectives could include keeping a plant open, retaining employees, or allowing the seller to reinvest in the business. What defines a "best" buyer will vary considerably depending on a seller's objectives. It is important for a seller to understand his/her objectives, and target the buyers that are most likely to meet them.

Export Marketing – International Marketing FAQ

What are the main features of export business marketing?

Importance of Website in Export Import Business

Business means a presentation of your product in front of buyer for selling and trying to fulfill his need. Right now we all are living in the digital era. In short, we can say its completely digital world and today if you want to start your new business then its hard to survive without a website.

So as per my Knowledge, your Website must have few Important tools –

Our Package For Export Import Business Website –

1. **Start-Up Export-Import Business Website**
2. **Exporter business Profile Website: Utilities as follows**

Price for Exporter Business Profile Website Starts from 15000/- INR to 30000/- INR for Fully Loaded. (Call Now - 8055805596 , 9309565687 , 9370885019)

3. **Exporter E-Commerce Website**

International Packing System

List of machinery required for the Making spice powder for Export Business

Payment Terms – Incoterms & Shipping

Regarding content, in general, sales contracts contain relatively similar **agreement clauses**. That is regardless of the **buying and selling method** they choose, whether **L / C or non L / C**. And the clauses listed generally include the following:

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2. Terms of delivery of goods

- **Port of loading** and port of destination
- **Partial shipment is permitted or not**
- **Transshipment** is permitted or not

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Spices Is The King Of Export Products



Hi, Chetan Kumar Verma from The Biz Solution Klick Trade Group Team, India. I work as a CEO of Klicksetup Business Solution OPC Pvt Ltd – Notes Book Publication LLP – The Biz Solution – KTG Group and many more. With this Ebook i would like to share all about Spices International Trade, Mandatory Export Import Registration , Top Buyer Countries for Indian Spices , Starter Support for Export Import Business. I do hope this little information could give you a bigger benefit for learning things about spices international trade, as a handbook for you.

Spices is one of the best product segment for startup exporter and India is a leading producer. So, Choose wisely and start your export , gain fame & name by export for your country.

Jay Hind - Jay Bharat

Exim Business Advisor

Chetan Kumar Verma